

## **Jr. Business Development Engineer**

*The Rauschert-Tec Group is an established global manufacturer of technical ceramics, developing and producing advanced ceramic materials and components for demanding industrial applications. With manufacturing sites and sales offices worldwide, we partner closely with customers to design and produce high-performance ceramic solutions tailored to their specific technical requirements.*

### **The Role**

We are seeking a UK-based Jr. Business Development Engineer to support the growth of our Filtration & Engineering Ceramics business across the Anglo-American market, including the UK, North America and Canada. Our ceramic membrane elements and modules are used in microfiltration, ultrafiltration, and nanofiltration processes across a wide range of challenging applications. This remote-role combines technical expertise with commercial responsibility. You will work closely with customers and technical experts to identify new business opportunities, develop tailored solutions, and strengthen our market presence in English-speaking markets.

This position is ideal for an engineer with an entrepreneurial mindset who is motivated to build an international business development career.

### **Key Responsibilities**

- Build and maintain strong relationships with industrial customers
- Provide technical guidance on ceramic solutions for customers' challenges
- Collaborate with global engineering, production, and management teams
- Support customer negotiations and drive sales growth
- Analyse market trends, customer needs, and competitor activities
- Represent Rauschert at trade fairs, conferences, and customer meetings

### **Your Profile**

- Bachelor's degree in Engineering or a related technical discipline
- Strong analytical skills with the ability to understand and discuss technical specifications confidently
- Excellent communication and presentation skills with a commercial mindset
- Comfortable working independently in a remote environment
- Willingness to travel internationally
- Knowledge of ceramic materials and / or filtration technologies is advantageous

### **What We Offer**

- Opportunity to join a globally established yet entrepreneurial company
- High level of autonomy and responsibility
- Competitive compensation package
- A long-term career perspective in a stable, family-owned industrial company
- Commitment to professional development and internal growth opportunities

**Take the next step in your career and send your application to [career@rauschert-tec.com](mailto:career@rauschert-tec.com)!**